

The Tweed Path



Description: This path is for the consultant who is committed to being a DIQ by the first of next month or is presently a DIQ! Her heart is definitely on the Director Path, right now!

Name: _____

_____ I am committed to holding at least *12-*20 classes this month. (that's 36-60 faces per month/3-5 classes per week).

* The further away you are from your Tweed goal determines the number of necessary classes (i.e. If you are beginning with zero recruits, 20 classes is a must!).

_____ I am committed to asking 7 people a day for new appointments!

_____ I am committed to spending 4-5 hours a week booking and coaching my appointments!

_____ I am committed to calling 5 customers a day for reorders!

_____ I am committed to calling my team members at least once a week, and the newer ones at least 3 times a week or more.

_____ I am committed to sharing a marketing sheet with every one I facial and getting it to my Director within 24 hours!

_____ I am committed to having *13-*32 guests/Interviews with my Director this month.

*The further away you are from reaching your goal will determine the amount of necessary interviews. Use the formula: 4 interviews with your Director for every new Recruit (i.e. 8 new Recruits=8 x 4=32 interviews!).

I, _____, am totally committed to the Tweed Path for the month of _____, 20___. I will attend my success meetings and communicate with my Director. I am committed to being a consistent Star Consultant. I will fill myself with motivational material by listening to "positive" tapes, cds and reading "positive" books. I will recite my affirmations daily and visualize myself in the Tweed Suit!

Consultant's Signature: _____